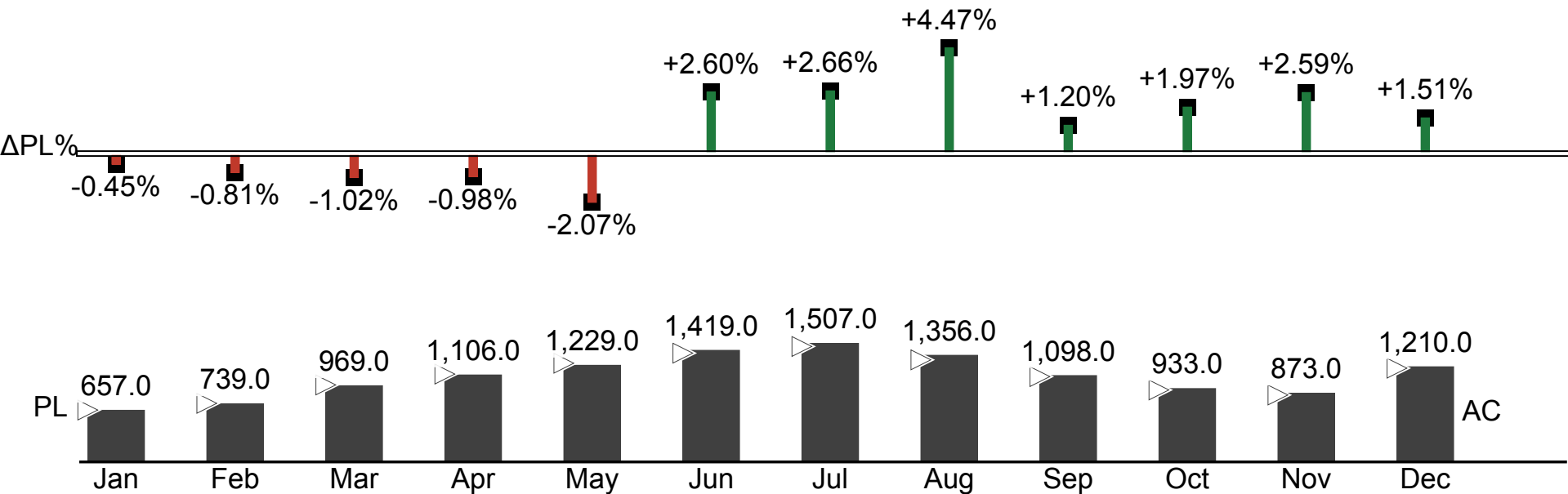
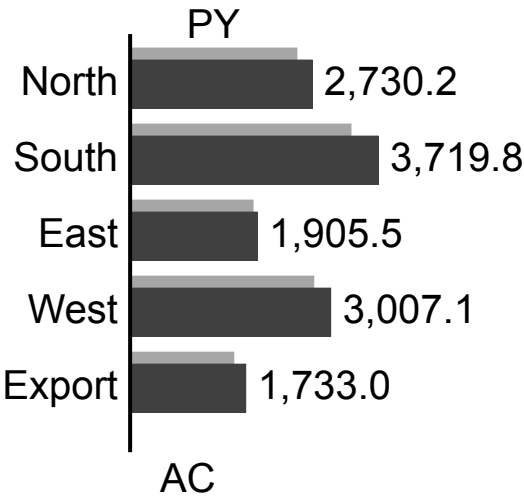




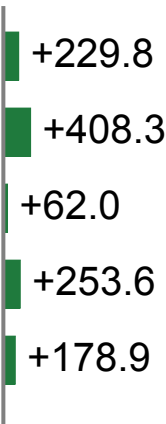
	PY	PL	AC	ΔPL	ΔPL%
North	2,500	2,709	2,730	+21	+0.79%
South	3,312	3,576	3,720	+144	+4.02%
East	1,844	2,005	1,906	-99	-4.94%
West	2,754	2,980	3,007	+28	+0.92%
Export	1,554	1,680	1,733	+53	+3.17%
Year to date	11,963	12,949	13,096	+147	+1.14%

December: above plan. Revenue year to date is 13.1 mEUR, +147 kEUR (+1.1%) against plan and +9.5% against last year. **South** leads with +144 kEUR over plan. **East** is furthest behind at -99 kEUR.

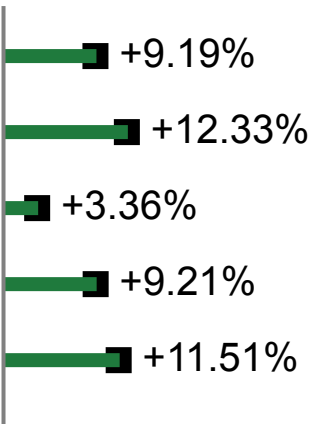
Regions against last year



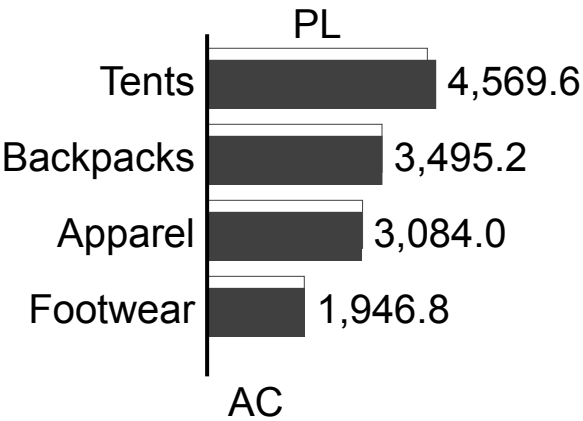
ΔPY



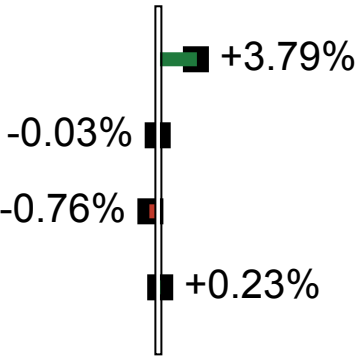
ΔPY%

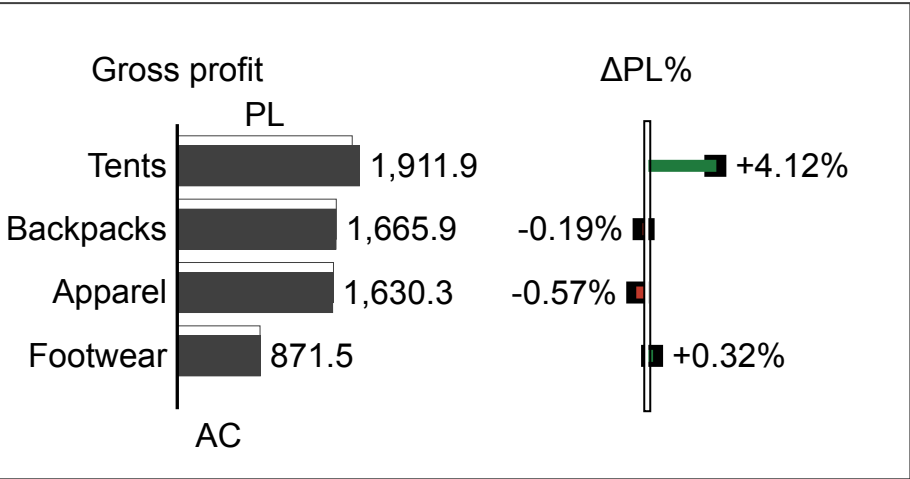


Product lines against plan

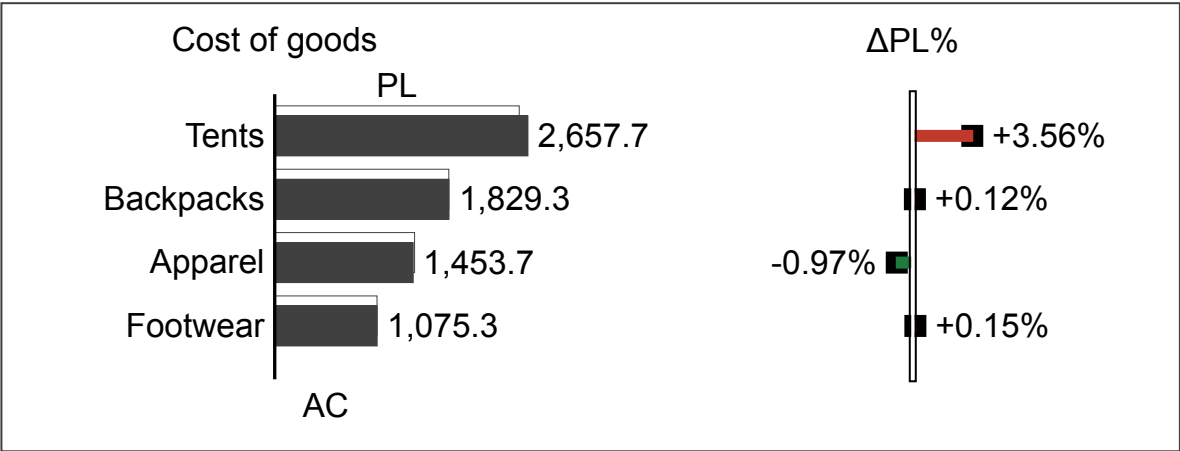
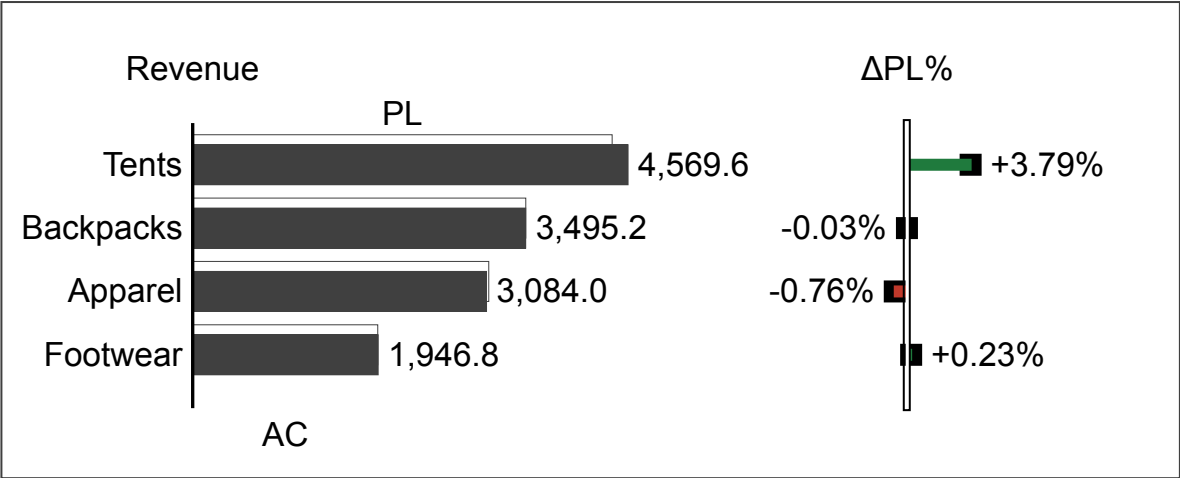


ΔPL%





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Regions year to date
Margin in %

